

# **Phil Devin Consultants Review - 6 Ways to Choose the Right Real Estate Agent**

Getting the service of a real estate agent is greatly beneficial for you in buying or selling a property. However, each agent is different from one another and finding the one that is most suited for your needs will not be a very easy task, but worry no more since this article made by [Phil Devin Consultants](#) will serve as a guide in searching for the right agent for you.

Keeping a trusted and good agent with you will surely help you in achieving the results you seek. It would also be easier for you to grasp the steps involved in the process with the expertise of an agent, where he will explain everything to you in the way that you can easily understand, and such professional can take care of the technical, tactical, and financial aspects included in your real estate endeavor. Choose someone who's capable of handling the ins and outs of the housing market in your area as well.

## **Ensure good listings**

In searching for the right real estate agent, make it a habit to do some research. Find out if the agent has a good number of listings in your neighborhood, and if he's also been involved with different successful real estate projects from many clients. The agent must be giving equal opportunities and attention to all of his clients; don't be with someone who's very biased on his decisions.

## **Note honest referrals**

You can get honest reviews and opinions from people you're close with like your family members, friends, and workmates or even from your neighbor for many years. With their previous experience from a specific client, they're aware of the professional's good points and some bad points as well. You better note that kind of information and create a list of the candidates who are likely to become your real estate agent. Having those notes with you can help you better select which one is the best for you and your real estate needs.

If you currently have a reliable real estate agent with you but you'll be moving to a new place soon, then it could be a little bit of a problem since you won't be able to get his service and contact him anymore for your future real estate concerns. But [Phil Devin Consultants](#) does not want you to fret too much about this case, so the group suggests asking your current real estate agent for referrals instead. Majority of real estate agents

have a lot of connections and network within the industry, thus it is possible that they're also knowledgeable about other good agents in different areas as well.

### **Hire a relocation specialist**

If you're moving to a faraway place with no idea who to hire as a real estate agent, then better get the service of a relocation specialist. You may depend on the specialist since he has a wide network of connection to agents as well within a particular region or country. He also has access to an agent's performance and production reports, so he can help you find the agent most suited for your needs and concerns.

### **Learn about his community leadership**

Someone who also greatly cares for his neighborhood can be an advantage to you when you plan to sell a property within that area in the future. It would be a bonus if the agent has a good community leadership as well. Other than the performance numbers, include this on the list of your requirements to your potential real estate agent. Learn about an agent's involvement to his community and if he had participated in local schools, rising businesses or charities, or done some investments.

### **Find the traits you prefer**

You'll be the one who'll be dealing with the real estate agent, so make sure that he has the traits you personally prefer with a professional. Create a list of the qualities you're looking for in a good real estate agent. Your views and opinions might be different from others, so match the characteristics of the agent with your personal requirements to ensure a comfortable yet a professional relationship with the professional.

### **Confirm an updated license**

The real estate agent must have a license that is updated. Never sign a contract with an agent without checking first the credibility of his license. You may go to the real estate department website of your state to confirm if the license is current.

Phil Devin Real Estate lastly suggests to "trust your intuition, it never lies." Trust your first gut instinct, and if you feel something's wrong with the agent then don't choose him. You shouldn't choose someone if you feel some doubts about him – no matter the size of it, having doubts is the first sign that you're not a match to the agent. "Be careful who you trust. Salt and sugar are both white."